

#### Understanding BookServer: The Power to Find, Buy or Borrow Any Digital Book in Any Format at Any Time

The WEBCAST will begin at 1:00 PM ET. Please stand by.

Some considerations: All participant phone lines will be muted. We'll welcome your questions/comments at the end.



#### **BISG's Mission**



#### "Working to create a more informed, empowered and efficient book industry supply chain for both physical and digital products."

www.bisg.org







# Who you'll be hearing from...



#### ANGELA BOLE

**Deputy Executive Director, Book Industry Study Group, Inc.** 

Angela Bole is Deputy Executive Director of the Book Industry Study Group, Inc. (BISG). Based in New York City, BISG is an industry trade association working to create a more informed, empowered and efficient book industry supply chain for both digital and physical products.



#### **KEITH FAHLGREN**

#### Publishing Technology Consultant, Threepress Consulting, Inc.

Keith Fahlgren is a Publishing Technology Consultant at Threepress Consulting, Inc. Keith was formerly a Publishing Technology Engineer at O'Reilly Media, where he developed systems that helped create, maintain, enhance and reuse content.

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# Problems & Opportunities



http://www.flickr.com/photos/wickenden/3742547535/

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#### **Digital** issues

Readers are entering a digital, tangled landscape. They struggle to: 1 Find books that are interesting 2...in format they can read

3...that they can actually acquire

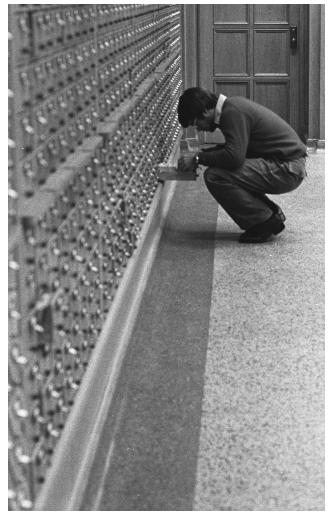


## Finding a book

Fragmented digital channels:

- web search? (Google, Bing)
- publisher site? (tor.com)
- the local library? (lend?)
- online bookstore? (Amazon, Indigo)
- other? (Smashwords, kobo)

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## Format of the book

What is the reader getting?

- highly structured display (PDF)
- downloadable book (ePub, Mobi)
- cloud-based (ePub > HTML, Flash)

#### Get the book where?

Phones: iPhone, Android(s)

#### Dedicated: Kindle, Sony Reader,

**Nook**, Bookeen Orizon eReader, Copia eReader, Entourage Edge, Fujitsu FLEPia, Hanvon WISEreader, iRiver Story, Jinke 6 and 9-inch SiPix panel e-readers, Plastic Logic QUE proReader, RCA/ Audiovox Lexi eReader, Skiff eReader, Samsung E6 & E10 eReaders, Spring Design Alex eReader, Liquidvista, MSI Dualscreen eReader, Notion Ink Adam, Blio, Intel Reader

- Laptops & specialized screens (Pixel Qi)
- Game consoles (Wii)
- Apple Tablet

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#### Hair is in danger

Device + Format + Discovery + Acquisition + Installation + DRM ) CONFUSION.

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http://www.flickr.com/photos/dan4th/2295925353/

#### What readers want

With the least amount of effort: Be able to find the books they want, in the formats that they can use, for the device that they have.

...and not have it be painful.



#### What everyone else wants

#### With the least amount of effort:

- Make as many books as possible available for discovery,
- with accurate descriptive information, at as many different places as possible, under the sales / use terms permitted.

...and not have it be painful.



#### Even the Feds

#### UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

THE AUTHORS GUILD, INC. et al.,

Plaintiffs,

v.

GOOGLE INC.,

Defendant.

05 Civ. 8136 (DC)

ECF CASE

STATEMENT OF INTEREST OF THE UNITED STATES OF AMERICA REGARDING PROPOSED CLASS SETTLEMENT



## What the DOJ wants

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U.S. Department of Justice advocates: [book] data provided should be available in multiple, standard, open formats supported by a wide variety of different applications, devices, and screens.

http://www.usdoj.gov/atr/cases/f250100/250180.pdf

#### Wanted: Web of Books



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#### BookServer

#### A future for books:

A new architecture using common, open standards that helps people find, buy, acquire, and read books from any source, on any device, using many different ebook applications.



History & Genesis

#### Lexcyle's Stanza



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## Library catalogs

- Library 2.0 Gang (02/09): Google books and libraries
- Various email discussions of nascent "Open Catalogue Crawling Protocol"
- Google, DLF, Talis, and others in Atom vs. Sitemap discussions
  BookDROP

## Thinking, talking

 IDPF Board with conference calls

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- Tools of Change (NYC, Feb 2009) with *hallway conversations*
- Web Expo 2.0 (SF, Apr 2009) with *pinot noir*

http://www.flickr.com/photos/dominicspics/2884138007/

## OPDS "Catalog" launch

- The Open Publication Distribution System (OPDS) is a generalization of the Atom [XML] approach used by Stanza's online catalog...
- I believe this effort has the potential to be a critical enabler to the growth in access to, and adoption of, digital books.

#### -Bill McCoy, Adobe, Apr 2009

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# Architecture & Components

## Getting the terms right

- BookServer is the architecture.
- OPDS is the (first) technical specification.
- Catalogs are made using OPDS.
- Atom is the XML schema for OPDS.



#### Based on Atom

*Because* OPDS is based on Atom, a commonly-used XML standard, OPDS Catalogs can be rendered or read by:

- web browsers
- news readers ("RSS")
- mobile applications



## What's inside?

- Catalogs are manifests:
- list of the available titles
- ...and their basic metadata
- ...and their format(s)
- ...and how to get them

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#### Made easily

Catalogs can be derived from basic bibliographic metadata like ONIX, MARC, (ahem) spreadsheets.

Internally, OPDS Catalogs use simple Dublin Core metadata to describe the titles offered.



## Catalogs scale

*Because* Catalogs are straightforward to create:

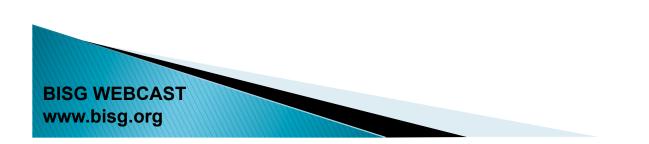
- Any web site can add a Catalog.
- Libraries, bookstores, publishers can play.
- Search engines can serve as book gateways.
- Aggregators (IA, Ingram, etc.) can harvest multiple catalogs.



## Distribution format

*Because* Catalogs publish simple data describing titles and their availability:

- can be used for B2B
- can complement ONIX
- can be pulled rather than pushed



## Why not ONIX?

ONIX (and BISG "BookDROP") are:

- designed for a different use cases
- complex standards with many options
- not widely used beyond publishing
- not understood by programmers
- established, so change is difficult

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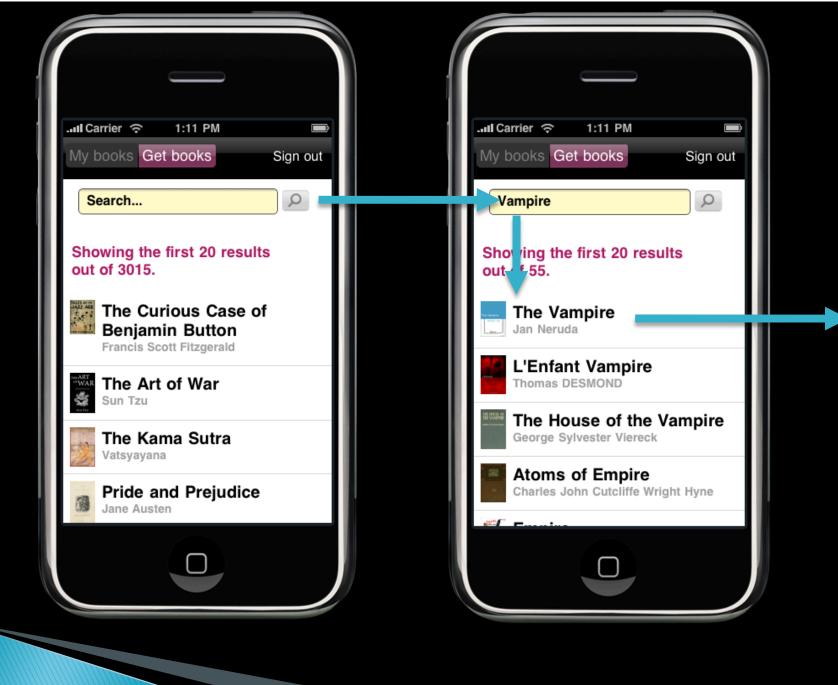
## In Practice

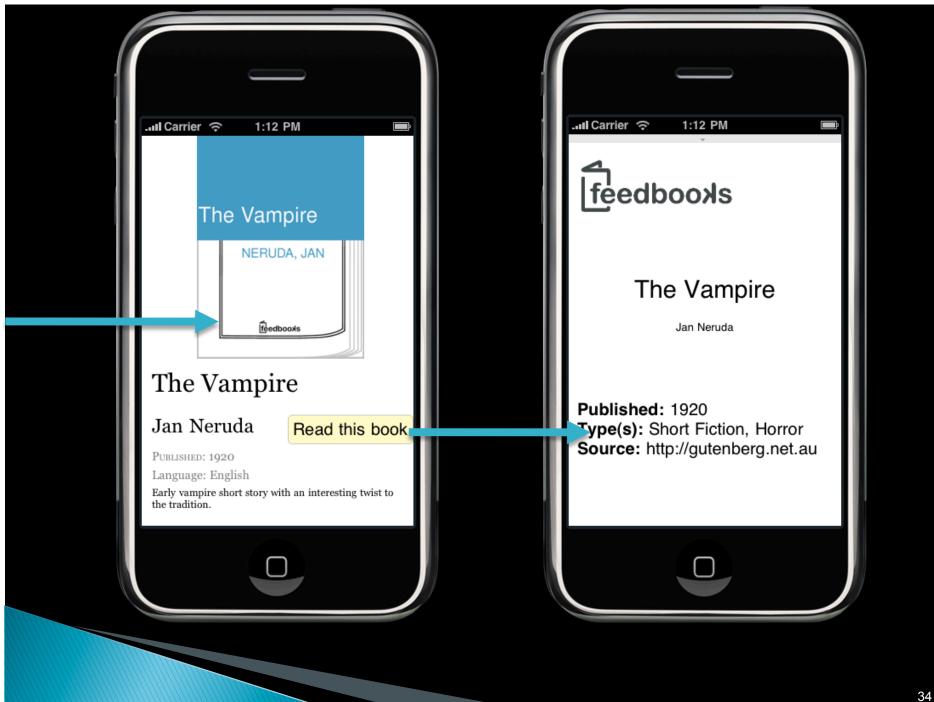
#### How it works

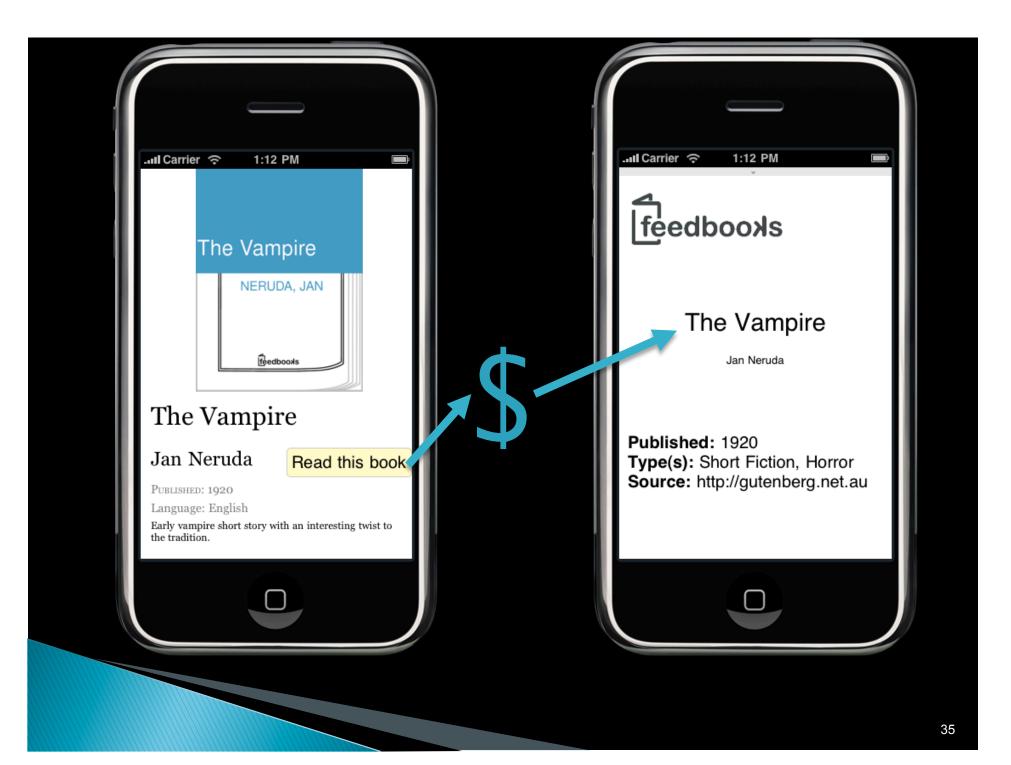
#### A reader ...

- 1. Browses a Catalog of titles
- 2. Selects a title for more information
- 3. Decides to acquire (free/purchase/ borrow)
- 4. Obtains the title (direct, PayPal, Amazon, etc.)
- 5. Installs and reads the book









## Today

## Interested parties

### Make Books Apparent, Oct 2009

- Adobe
- Aldiko
- (Amazon) Lexcycle O'Reilly Media
- Applewood Books OLPC
- Book Oven
- Feedbooks
- Floss Manuals
  - HumanWare

- Ingram Digital
- Inkmesh
- Pixel Qi
- Shortcovers
- Threepress
- and others

## We're in draft

#### Status of this Draft

This document specifies a draft of the OPDS Catalog specification. Distribution of this memo is unlimited.

#### License

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#### Abstract

The Open Publication Distribution System (OPDS) Catalog format is a syndication format for electronic publications based on Atom and HTTP. Catalogs enable the aggregation, distribution, discovery, and acquisition of electronic publications. OPDS Catalogs use existing or emergent open standards and conventions, with a priority on simplicity.

#### Introduction

The Open Publication Distribution System (OPDS) Catalog format is a syndication format for electronic publications based on Atom [RFC4287] and HTTP [RFC2616]. OPDS Catalogs enable available electronic publications to be:

- · discovered, using optional search or a range of optional browsing techniques TODO
- · acquired, using direct downloads, lending, or vending

An OPDS Catalog is made up of one or more Feeds. Each Feed is either a list of links to other Feeds or a list of Entries. An Entry describes an available electronic publication and includes basic metadata, the publication's format, and how the publication can be acquired. An Entry may have a more extensive, standalone representation at a unique URI.

OPDS Catalogs may be aggregated and combined into larger OPDS Catalogs.



# Already growing

#### Inkmesh

vampire

Find Ebooks Find Free Ebooks

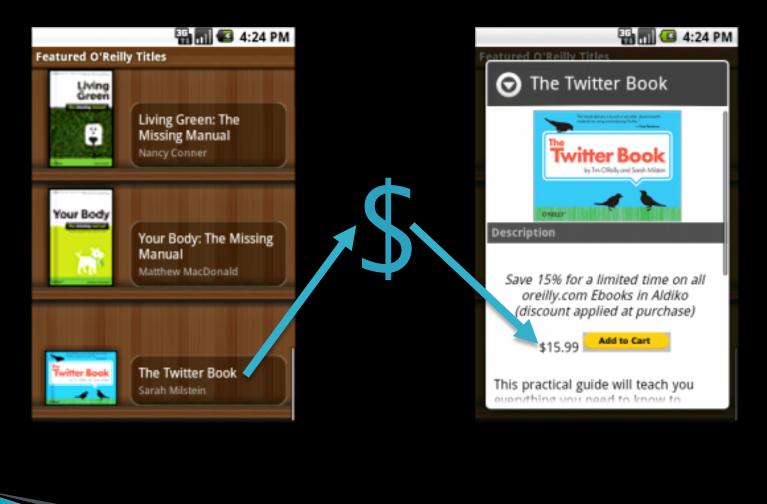
Results 1 - 10 of about 3,764 for vampire

» All Prices Free Below \$1 Below \$5 Below \$10 Specific price range » All Content Ebooks	VAUPBe	V is for Vampire: A Vampire Island Story by Adele Griffin Subjects: Children's, Humor, Juvenile Fiction Devices: iPhone, Kindle, Sony Reader, Nook, PC, Mac, Linux, Blackberry, Android "Griffin continues to create a funny, suspenseful Goth thriller that children will sink their teeth into."School Library	\$9.98 8 sites
Audiobooks Newspapers Magazines Blogs » All Devices iPhone Kindle Sony Reader Nook PC Mac Linux Blackberry Android » All Ebooks Exclude Public Domain	Hereixer	Dance with a Vampire: Vampire Kisses 4 by Ellen Schreiber Subjects: Youth & Young Adult, Juvenile / Children's Fiction, Children Devices: iPhone, Sony Reader, Nook, PC, Mac, Linux, Blackberry, Android The most important night of the year is drawing near but not without a little trouble from	\$5.58 5 sites
	LYNSAY SANDS	Vampire, Interrupted by Lynsay Sands ***** (50 reviews at Amazon.com) Subjects: Literature, Romance, Literature & Fiction Devices: iPhone, Kindle, Sony Reader, Nook, PC, Mac, Linux, Blackberry, Android After seven hundred years of life, Marguerite Argeneau finally has a career. Well, the start of one, anyway	\$5.58 14 sites

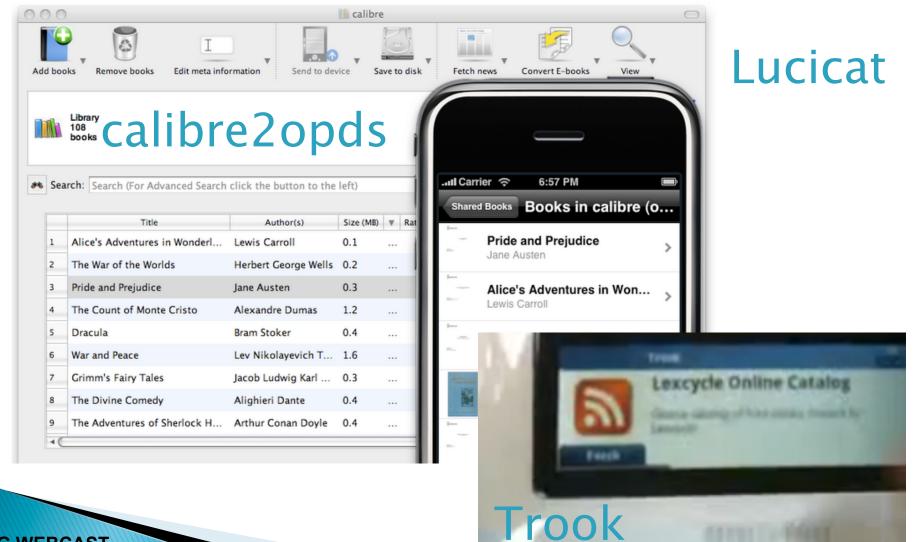
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## Aldiko on Android



## DIY Catalogs



# **Opportunities**



## Your Voices Requested

http://www.flickr.com/photos/mindaugasdanys/3766009204/

# Join in!

## OpenPub wiki and mailing list:

- <u>http://code.google.com/p/openpub/</u>
- http://groups.google.com/group/openpub



# Create the tuture you want to inherit

# Linking books

- Catalogs could tie together:
- book reviews
- reading lists
- annotations
- fan fiction



## Integrating sales

BookServer could enable:

- loans and borrowing
- physical discovery
- seamless updates
- simpler affiliate systems

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## Publishers

## Start:

Newsflash!

- Acquiring worldwide digital rights
- Publishing catalog pages for every title
- Developing at least one easy purchasing experience (perhaps via a partnership)



## Distributors

## Start:

- Following the progress of the spec
- Discussing integrations with existing implementations (free first?)
- Publishing a small Catalog



## Want to try BookServer?



ibis reader



### Aldiko

Stanza



...and others in development



# ibis reader

For publishers: For everyone:

- Attractive revenue
   Easy shopping split
- Real-time reporting
- Help getting started with BookServer

experience with no DRM

 Total commitment to giving readers what they want

## Thank you! We'll now take questions...



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